

# LEAP: Learn & Earn



## Develop your sales and technical skills!

LEAP online training is fully integrated into the Lenovo Partner Learn platform. New and relevant courses are updated in LEAP regularly to help you sell Lenovo products and solutions more effectively.

Earn points for taking courses and for capturing your Lenovo certifications in LEAP.

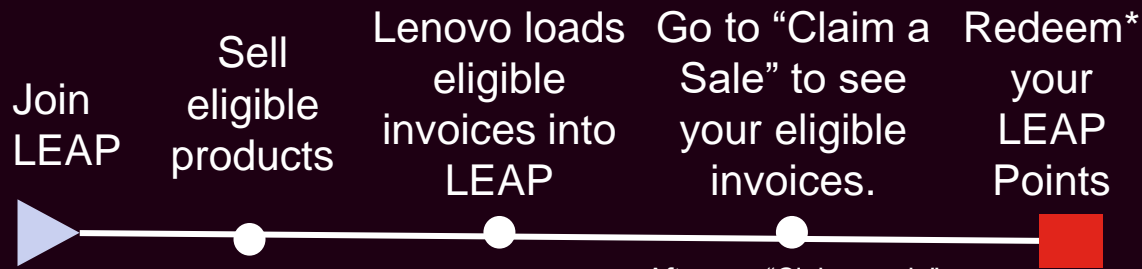
Translate the points you earn into gift cards, merchandise, and/or a reloadable Lenovo Mastercard.



# LEAP: Sell & Earn

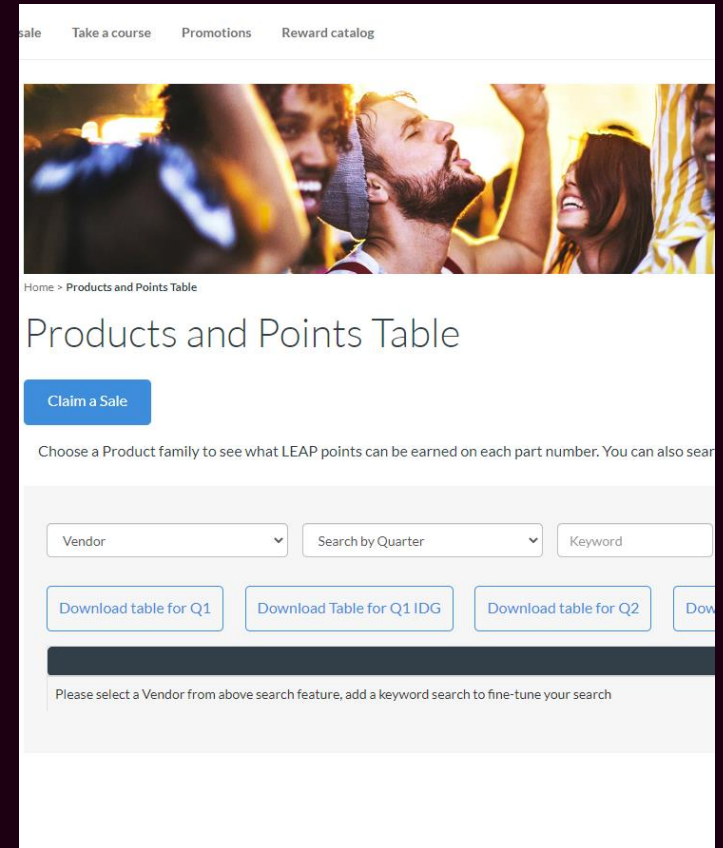
Earn points when you sell eligible products!

Incentives vary by product and are awarded in points. Translate the points you earn into gift cards, merchandise, and/or a reloadable Lenovo Mastercard.



**To Join:**  
 Login to the Lenovo [Lenovo Partner Hub](#) > Programs & Training > LEAP > Accept T&Cs.

After you "Claim a sale", it will take ~ 10 days for the points to go into your account.



View current products (including ISG) and points by logging into LEAP > Claim a Sale > View Products and Points table.

# LEAP FAQ

**Q: Am I responsible for my own tax on any reward I receive?**

A: Participants are solely responsible for their own taxes.

**Q: What is my VAT and or TAX ID?**

A: These are business registration details about your firm. Your company's primary Lenovo contact will have this information.

**Q: How can I receive help when I have questions about the program?**

A: First, read the LEAP Handbook and the Program T&Cs. If you "Contact Us" we will respond in two (2) business days:

- General inquiries - [service@lenovoleap.com](mailto:service@lenovoleap.com)
- Master card specific questions - [cards@lenovoleap.com](mailto:cards@lenovoleap.com)

**Q: I have completed all the available courses, what happens next?**

A: Associated points will be reflected in your LEAP account within 2 hours of successfully passing the test. New courses are highlighted in the LEAP Communications, ensure you are signed up in your Profile to receive them.

**Q: How can I report a Missing Invoices**

A: Go to "Claim a Sale" > Click "Missing Invoices" (fill out form)

**Q: What is the point:dollar ratio for selling & learning?**

A: It can vary but it is roughly 4 points = \$1  
For full list of FAQs, login to LEAP and scroll down to the footer to access "Frequently Asked Questions".

