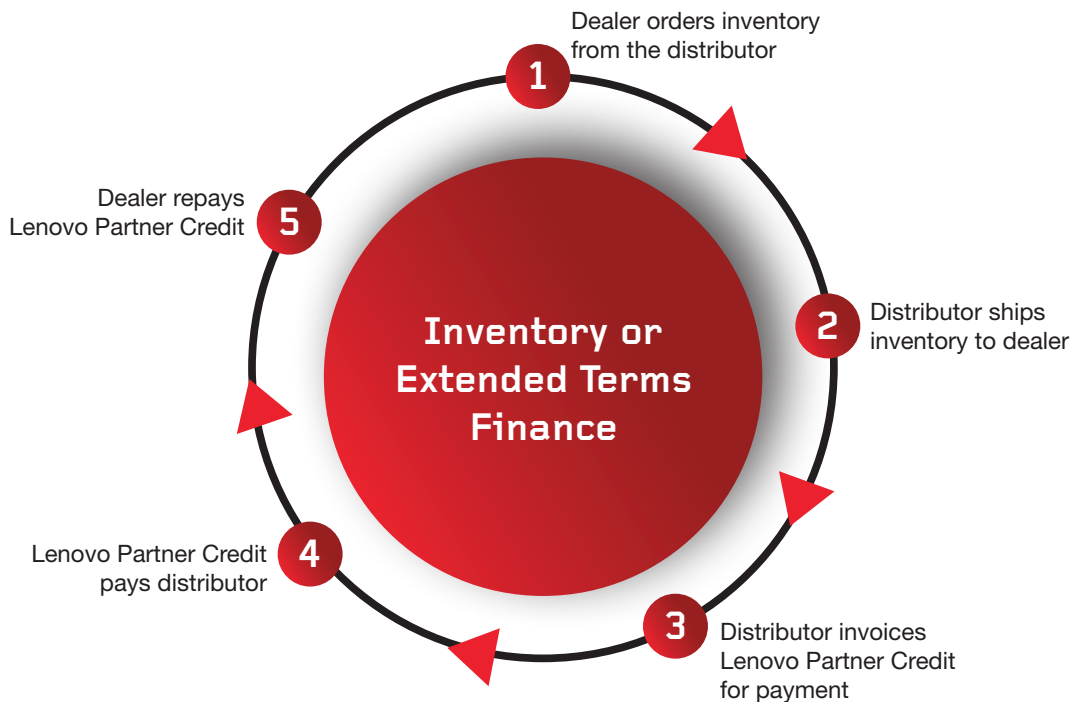


## Gain an advantage over the competition through Lenovo Partner Credit's Inventory Finance product.

Lenovo Partner Credit offers the ability to have more equipment on hand for faster delivery time and time again through a cost-effective alternative finance source.



### Benefits of Lenovo Partner Credit Program:

- 60 Days interest free inventory financing
- Increased purchasing power
- Credit line dedicated exclusively to Lenovo Products
- Better cash flow management
- Increased profitability
- 100% advance on inventory purchases
- Ease of borrowing
- Consolidation of payables with common due dates
- Higher credit line increases purchasing power
- Online efficiencies

To learn more about the Lenovo Partner Credit, a program of De Lage Landen, please contact:

Dave Healy, Program Manager

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**lenovo**

Partner Credit

# Achieving more with the Strength and Stability of a Trusted Partner

Lenovo Partner Credit is offering resellers a unique Inventory Finance product complete with the strength, reach and flexibility that you expect from a finance provider. Through our commercial finance offerings, customers receive a valuable new dimension to the entire sales cycle.

## Benefits of Lenovo Partner Credit Program

- Backed by AAA-rated Global Bank
- Funded by one of the Top Banks in the world
- Authorized finance source for all Lenovo Distributors
- Optimize your profits
- Online efficiencies
- Increase your sales
- Improve your cash flow
- Influence your balance sheet ratios positively

## Key Differentiators

- Strong commitment to the vendor partner
- Outstanding customer service
- Global footprint
- Centralized inventory financing strategy
- Experienced commercial finance management team
- Competitive rates and terms
- Dedicated, single point of contact account executive for partner relationships

## @once Inventory Finance System

### Features

- Web-based system
- Enhanced payment and transaction capabilities
  - Approval requests
  - Daily order and expired approval notifications
  - Daily payment disbursement back-up
  - Daily credit memo disbursement notifications
  - Advanced payment options

### Benefits

- Improved levels of customer support
- Enhanced availability and presentation of transactional data
- Flexible online payment options
- Simplified account management tools

**To learn more about the Lenovo Partner Credit Financing, a program of De Lage Landen, please contact:**

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