

Wells Fargo Capital Finance

Improve your liquidity and support K-12 education through our D&H Distributing Co. (D&H)-sponsored financing program

Authorized resellers of D&H products can now access a new financing program that features up to 60-day interest-free financing terms through Wells Fargo Capital Finance. This special program, sponsored by D&H, supports the federal government's education initiative called "ConnectED," which strives to improve connectivity and educational technology in our nation's classrooms.

Eligible products

All D&H "K-12" products are eligible for this program, including desktops, laptops, notebooks, thin clients, tablets, protective cases, charging/storage carts, networking, headphones, projectors, screens, and calculators.

Benefits of the program

Our channel finance capabilities feature extended net terms, working capital options, and purchase order financing (direct accounts receivable transactions), all of which may help your business grow.

Through our proprietary online application, available through Wells Fargo's *Commercial Electronic Office*® portal, you can efficiently handle order management and invoice processing, access customized reports, and monitor your account data 24/7.

Additionally, our program may help resellers:

- Improve liquidity and purchasing power
- Increase cash flow and working capital
- Increase profit potential
- Consolidate vendor payables
- Automate invoice delivery

Why Wells Fargo Capital Finance?

When you're a reseller in the technology industry, Wells Fargo Capital Finance offers you channel financing programs to support your company's growth and success. When we put our financing to work for you, you'll have a dedicated team working with you along the way.

We offer you:

- **Leadership and experience:** Our experienced team includes accomplished executives in both information technology and channel finance.
- **Flexible and timely programs:** As your business needs grow and change, our dedicated account managers proactively provide the right program to meet your needs.
- **Premier technology platform:** Our highly integrated and fully automated system is easy to access and provides flexible reporting.
- **Strength and stability:** As part of a leading financial institution, we can offer you experience, strength, and a broad range of products and services in order to help your business succeed.

For more details on how to get started, contact me today:

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