Millions of SMBs want to move to Office 365, but over 90% have yet to do so. This makes migrations to Office 365 a huge opportunity for IT partners to get their share of the $40 billion in Office 365 cloud services projected by 2022.

Manual migrations are complex and time consuming:
- Multiple manual tasks to coordinate
- Unforeseen issues and risks to address
- Lack of end user engagement
- Time-consuming processes

After using SkyKick’s Migration Suite, 40% of MSPs indicated that Outlook setup, profile creation, and local data migration were the most time saving features – less than half thought this would be the case before the migration.1

SkyKick Cloud Backup: The ideal second service for Office 365
Migration Suite delights and unlocks customers. Backup protects and extends relationships.

Reduce risk, increase profitability, and unlock customers
Automate migrations with SkyKick Migration Suites

The backup solution gives us the doorway to have a strategic conversation with clients where we can guide them with our knowledge of Office 365.1

Start right: smooth Office 365 migrations unlock your share of the $40B SMB cloud opportunity

Only 10% of SMBs have migrated to Office 3652

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Get Started
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Offers
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#1 MSP-voted Migrations Platform, 20K Partners. 94% Satisfaction.¹
Start right and unlock customers for a lifetime of cloud services.
SkyKick delivers the 3 key features savvy MSPs need

Technical Completeness
In a recent study, 60% of MSPs expressed that technical completeness is the key driver in selecting a migration tool.

SkyKick’s migration solution has provided a lot of benefits to us, such as substantial time and money saving, the ability to run multiple migrations simultaneously, and greater visibility into the migration process. These features have enabled us to provide superior quality migration experiences to our customers...

...implementation of other solutions wasn’t as easy as SkyKick.”

 treasures

Partner Experience & Support
As an exclusively through-partner company, SkyKick is committed to your success. Our tools empower you by simplifying the migration experience from setup through to management. All backed by 100% free phone support.

“Having a tool that enables us to plan out our entire project ahead of time, and proactively alerts us to issues we may need to address takes guesswork and complexities out of a migration project.”

Automation-Driven Profitability
Manual tasks can introduce risk. And the number of hours required to perform and coordinate all the required manual tasks can make migration projects a drain on practice profitability. Thus, MSPs look for products that provide the right balance of automation and control to reduce risk and manual effort.

We are currently spending significantly less time on migrations than we were with other tools. We are also running into fewer issues. Migrations that would have ground to a halt before proceed with no issues using SkyKick.”

Comprehensive migration capabilities across email sources

Customers are generally afraid of going to the cloud especially with Exchange. Showing that you can provide a smooth migration puts them at ease up front, and helps sell additional cloud services.”

David DeCamillis, VP of Sales & Marketing, Platte River Networks

1. Accelerate Growth and Profitability with Office 365 Migrations and Ongoing Cloud Services, AMI-Partners Inc. 2018
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<table>
<thead>
<tr>
<th>Feature</th>
<th>SkyKick</th>
<th>Competitor 1</th>
<th>Competitor 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Comprehensiveness</td>
<td>94%</td>
<td>68%</td>
<td>62%</td>
</tr>
<tr>
<td>Fidelity</td>
<td>94%</td>
<td>45%</td>
<td>24%</td>
</tr>
<tr>
<td>Effectiveness</td>
<td>92%</td>
<td>43%</td>
<td>22%</td>
</tr>
</tbody>
</table>

Percentage of Partners that are satisfied or very satisfied with key vendor attributes.

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<tr>
<td>End to End Project Automation</td>
<td>93%</td>
<td>53%</td>
<td>24%</td>
</tr>
<tr>
<td>Automated Email Infrastructure Discovery</td>
<td>76%</td>
<td>53%</td>
<td>24%</td>
</tr>
<tr>
<td>Automated Online Migration Plan Creation</td>
<td>50%</td>
<td>27%</td>
<td>10%</td>
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David DeCamillis, VP of Sales & Marketing, Platte River Networks

Automation of cloud technology is not a panacea. But it does enable us to bring these services to a larger number of clients.

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Nik Lapor, Sales Engineer Team Lead, CCB Technology
It starts with email

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- 2X+ Number of Projects
- 2X+ Profitability

Only 10% of SMBs have migrated to Office 365.2

MSPs are leveraging migration tools like Microsoft and BitTitan, but none are viewed as driving more profitability than SkyKick." Scharon Harding, Channelnomics

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