



CLOUD BACKUP

for Office 365

Protect your Office 365 customers
and grow recurring revenue

Data protection is necessary, even in the cloud

Using cloud-based services provides customers significant advantages with regards to scalability, cost, productivity, and efficiency. However, the cloud still poses security risks for users, as viruses, ransomware, and other data breaches can impact user data in the cloud.

Office 365 provides redundancy, which ensures the availability of the present state of the data but does not back up the data to protect against data loss events.

Cloud Backup for Office 365

Office 365 is the best way for SMBs to work remotely and stay productive during and after COVID-19. Help SMBs make the move with SkyKick's migration automation and add Cloud Backup for complete coverage. Cloud Backup helps you protect SMB data and grow your cloud practice — it fills in native Office 365 gaps, improves customer retention, and establishes recurring cloud revenue.



Complete O365
Protection



Differentiate
Offering



Double O365
Recurring Revenue



Improve Customer
Retention

SkyKick Cloud Backup is FREE for 3 months at D&H

Eligible for new-to-SkyKick MSPs through June 30, 2020.

Commit to 1 year of Cloud Backup and SkyKick Migration is also FREE.



skykick
MIGRATION



skykick
CLOUD BACKUP



Choose an O365
license for SMB —
If needed

Use #1-rated email
migration tool —
as needed

Add Cloud Backup —
first 3 months FREE
via D&H

D&H &
SkyKick
Support

Visit www.dandh.com/cloud for details.

Contact CloudSolutions@dandh.com to take advantage.

SkyKick Cloud Backup: Offer the complete Office 365 backup solution

SkyKick's Cloud Backup is an Office 365 backup solution that is easy to implement and support, delivers a great customer experience, and includes free phone and email support.

Comprehensive Office 365 data protection

Exchange Online Backup



- Email
- Calendar
- Contacts
- Tasks
- Notes
- Journals
- Public folders

SharePoint for Business Backup



- Site Collections
- Subsites
- Lists
- Folders
- Files
- Versions

OneDrive for Business Backup



- Full account
- Folders
- Files
- Versions

Office 365 Teams Backup



- Conversations
- Calendar
- Files
- Notebook
- Modern Team Sites

Multiple bulk and individual restore options

- **Full restore** of sites, subsites, lists, mailboxes, OneDrive for Business accounts, Office 365 Groups, and more.
- **Granular restore** of emails, files, versions, list items, conversations, and more.
- **Point-in-time restore** of mailboxes and OneDrive for Business accounts

Reliable and secure

SkyKick Cloud Backup uses industry leading 256-bit encryption at rest and 128-bit in transit. Your customer's data never leaves the Azure environment, which ensures all the inherent security and compliance capabilities that Azure offers.

Up to 6 backups a day

SkyKick Cloud Backup takes multiple snapshots at regular intervals throughout the day. This ensures that the backups keep up with your customers.

To learn more, see these additional Vendor resources:

- [SkyKick Cloud Backup](#) and watch a [product demo](#)
- [SkyKick resources on how to sell Cloud Backup](#) - includes ready-made sales materials (login required; registration is free)
- [SkyKick Migration Suite](#)
- Want to try it for your MSP first? Get free IURs for [Migration](#) and [Cloud Backup](#)