



# Extended Warranty Program (EWP)

## K-12 Technology Protection Solutions



A purposefully designed technology protection plan for the K-12 student environment, offering Educational Institutions peace-of-mind and a no hassle claims experience.

### Program Differentiator:

On-hand spare-pool of devices enables Partners to offer a service solution that provides immediate device replacement with virtually no down-time.

#### How it works:

- Defective/Damaged devices are immediately replaced with units from the on-hand device spare pool
  - Online Claims Submission and Automation
  - Device shipped to service center for claim approved repair and/or replacement (complimentary domestic shipping)
  - The repaired or replaced\* device will then be shipped back to the customer to replenish spare pool
- \*Device may be replaced with a product of like kind or similar features as determined by provider if the cost of covered repairs exceed device's original purchase price.*

### Partner Benefits:

- Increase Revenue
- Increase Gross-Profit Margin
- Customer Retention
- One Point of Contact- Regardless of OEM

### EWP Key Features:

- Flexible Term and Payment Options
  - 24mos/2yrs, 36mos/3yrs or 48mos/4yrs
  - CAPEX (up-front purchase)
  - OPEX (monthly or annual payments)
- 3% On-Hand Device Spare pool
  - Advanced Replacement
  - No Claims Waiting Period
- No Deductibles or Service Fees
- Parts and Labor Covered
  - Power Surges
  - Manufacturer Failures & Defects
  - Mechanical & Electrical Failures
  - Failures Resulting From Normal Usage
  - Accidental Damage from Handling without Claim # Limit
- No Lemon Policy

For more information contact [EWP@dandh.com](mailto:EWP@dandh.com)

[www.dandh.com/K-12](http://www.dandh.com/K-12)

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# Extended Warranty Plan (EWP)

## K-12 Student Device Protection Solutions

TERM	Device MSRP	VAR***	ERP	SKU
	< \$250*	\$43.35	\$56.99	 EWP24CHRM249  EEWP24WIN249
	\$250 - \$500**	\$52.79	\$68.99	 EEWP24CHRM499  EEWP24WIN499
2 Year Extended Warranty Plan (EWP) for K-12 EDU Student Device. Includes 3% spare pool for Advanced Replacement coverage of Mechanical Defects and Accidental Damage protection from handling over a 24 months term.				

TERM	Device MSRP	VAR***	ERP	SKU
	< \$250*	\$54.82	\$71.99	 EWP36CHRM249  EEWP36WIN249
	\$250 - \$500**	\$65.61	\$85.99	 EEWP36CHRM499  EEWP36WIN499
3 Year Extended Warranty Plan (EWP) for K-12 EDU Student Device. Includes 3% spare pool for Advanced Replacement coverage of Mechanical Defects and Accidental Damage protection from handling over a 36 months term.				

TERM	Device MSRP	VAR***	ERP	SKU
	< \$250*	\$73.21	\$95.99	 EEWP48CHRM249  EEWP48WIN249
	\$250 - \$500**	\$86.00	\$112.99	 EEWP48CHRM499  EEWP48WIN499
4 Year Extended Warranty Plan (EWP) for K-12 EDU Student Device. Includes 3% spare pool for Advanced Replacement coverage of Mechanical Defects and Accidental Damage protection from handling over a 48 months term.				

\*Extended Warranty Plan (EWP) for EDU/K12 Student Device with an ERP of \$0-\$249.99.  
 \*\*Extended Warranty Plan (EWP) for EDU/K12 Student Device with an ERP of \$250-\$499.99.  
 \*\*\*VAR pricing reflects 10% discount good through 12/31/2020.