THANK YOU TO OUR FEATURED VENDORS

TABLE OF CONTENTS

3-4 ESPORTS SOLUTIONS
6-7 CLASSROOM SOLUTIONS
8-9 MOBILE LEARNING SOLUTIONS
10-11 CAMPUS GADGETS
12-13 STEM SOLUTIONS

SAMSUNG
Imagine a New Era of Learning

EPSON
A hybrid solution for learning beyond the classroom

LEXMARK
Improve Service to Students and Families

LENOVO
Smarter Inspires and Empowers the Future of Learning

ACER
Stimulate Student Learning

LOGITECH
Solutions To Light Up Their World

MICROSOFT
Why Microsoft Education?

AMD
Enable Students to Power through the semester!

HP
Keep on Creating. Keep on Budget.

GOOGLE
Chrome Education Upgrade

ASUS
Chrome Education Upgrade

INTEL
Bring Marvel’s Avengers to Life with In-Game PC Optimizations, Powered by Intel

LEXMARK
A New Era for Online Learning

APC
Improve Service to Students and Families

RESOURCES
K12 Student Technology Protection Plan & Sales Enablement Tools & Resources

Learn More About Our Education Partners
**ESPORTS SOLUTIONS**

**What Makes an Esports Solution?**

D&H can help you source the latest and most sought after esports solutions and technology. We offer the total solution, including tournament platform licensing for High School Esports League and Middle School Esports League. For help choosing the right system and components for your clients, contact esports@dandh.com.

**Identifying Needs:** What solution is right for your institution?

- **PC Driven Solutions (Pre-Build and Components):**
  - Medium to large community or scholastic driven programs
  - Emphasis on regional and national competition
  - STEAM education with a larger variety of titles

- **Console Driven Solutions:**
  - Smaller community or scholastic driven programs
  - Reliance on in-house competition and education value
  - More affordable

**Creating Cause:** How do you create consistent positive interaction with a program?

- **Events:**
  - Identifying and engaging with the proper audiences
  - Check out our D&H TV Esports Video Library to gain additional insight into topics including Establishing Esports Best Practices.

- **Cultivating Community:**
  - Staying proactive in the process of your clients’ transition to the “How to”
  - Registering as a certified esports provider

**Maximizing the Everything-As-A-Service (XaaS) Opportunity**

D&H provides services and solutions across the K12, and higher education verticals specialized to your client’s needs. Specific to devices, software, remote & hybrid learning and STEM/STEAM technologies for classrooms, to engaging ProAV solutions and infrastructure among faculty, education solutions for all curriculums and partners are available. Offering technology and industry expertise to provide a robust portfolio of solutions including White Glove and Autopilot Services to capture business opportunities is in D&H’s DNA. Bundled with cloud software, you can deliver a true Everything-as-a-Service (XaaS) solution to keep education clients connected, secure, and efficient while creating new revenue streams for your business.

**ACER NITRO V271 P 27” FULL HD LED GAMING LCD MONITOR**

- Help your clients eliminate screen tearing to keep their gameplay competitive!
  - In-Plane Switching(IPS) Tech
  - 1 MS Response Time
  - 144 Hz Refresh Rate

**DELL ALIENWARE AURORA R12**

- Perfect for any new scholastic gaming initiative!
  - Every detail of the legendary Alienware battle station is designed to heighten and excite students for the most immersive gaming experiences possible.

**DELL ALIENWARE AURORA R12**

- The Definition of Reliability
  - Combine the advantages of surge protection, reliable power, and battery backup into one device.

**LOGITECH G432 7.1 SURROUND SOUND GAMING HEADSET**

- Built for Comfort and Endurance
  - Supported on all Platforms
  - Next Gen Surround Sound
  - 6 MM MIC

**APC BACK-UPS PRO 1500 VA TOWER**

- The Definition of Reliability
  - Combine the advantages of surge protection, reliable power, and battery backup into one device.

**ACER ALIENWARE AURORA R12**

- Perfect for any new scholastic gaming initiative!
  - Every detail of the legendary Alienware battle station is designed to heighten and excite students for the most immersive gaming experiences possible.

**MAXIMIZING THE EVERYTHING-AS-A-SERVICE (XaaS) OPPORTUNITY**

D&H partners with the High School Esports League to get you started on your journey here: Why Your School Needs Esports

**Learn More About XaaS**

**D&H Professional Services**
Whether it’s an in-person, remote, or hybrid learning model, keeping students connected to teachers, peers, and their schoolwork is a necessity. Up to date, in-classroom technology is critical to student engagement and academic achievement. D&H has customized in-classroom learning solutions for your customers to help ensure access to quality education from anywhere amongst K12 and higher education.

VARIETY OF TEACHING STYLES ACCOMMODATED

WIRELESS SCREEN SHARING

INTERACTIVE FLAT PANELS FOR SEAMLESS COLLABORATION

IN CLASSROOM PRINTERS FOR HANDS-ON WORK

AIRTAME 2 WIRELESS DEVICE
Wirelessly Share Any Computer or Mobile Device Through an Existing Network Infrastructure!
Airtame 2 can be configured to display digital signage content, managed through the Airtame Cloud management tool when not being used wirelessly. Wireless sharing capabilities via nearly all devices: Mac, Windows, Chromebook, iOS, Android and Linux. Airtame supports wireless screen sharing through AirPlay, Miracast, Google Cast, and the Airtame application.

SAMSUNG 65” FLIP AIO FLIPCHART
Goodbye to Paper Flipcharts, Messy Whiteboards and Smelly Markers!
- All-in-One Digital Flipchart
- Seamless Collaboration
- Built for Large Meeting Rooms and Classrooms

LEXMARK MC3326i PRINTER
Save Paper and Energy!
The MC3326i from Lexmark takes enhancing productivity to the next level with a color output of 26 pages per minute! Gear up schools for the academic year with a multi-function printer including automatic scanning, copying, and available cloud faxing, all in a compact, touch-screen package. Built for the classroom, Lexmarks MFPs are easy to clean and use for all faculty and students.
MOBILE LEARNING SOLUTIONS

Planning ahead for prolonged school delays and offering virtual learning environments requires a different set of collaborative technology from a traditional classroom, but keeps the same premise. Leveraging technology to students with unlimited access points assists in eliminating the potential gap in education residing post-pandemic. Assist schools in keeping their faculty and students connected with innovative solutions for anywhere learning and teaching.

A RELIABLE MOBILE LEARNING SOLUTION FOR STUDENTS OF ALL AGES OR LOCATION CONSISTS OF:

K12 Chrome Solution:
- Device
- Solution
- Input Devices
- Extended Warranty Program

**AVID**

**AE-36 HEADSET WHITE**
Developed for the School Environment!
Used by millions of students throughout the country, the award-winning AE-36 headset is perfect for K-6 students. The mindful design provides comfort, promotes engagement and focus during student assessments, ELL/ESL reading comprehension, 1:1 learning, hybrid and remote educational environments.

**AE-55 HEADSET BLACK**
Enhance Education with Clear Communication!
During the 2021-22 academic year, quality headphones, headsets and earbuds are playing a critical role among educators to engage students, assess and identify learning gaps in subjects, and listening comprehension among all learning environments. AVID invested aggressively in early 2021 to have the right solutions available at the right time to support high demand driven by school reopening plans and 1:1 device connection initiatives.

**WACOM INTUOS PRO**
Compact Footprint and Premium Materials
Designed specifically for students and professionals thinking outside of the box. Wacom Intuos Pro has the power to illustrate, edit or design with more natural creative control than ever before, becoming the all-in-one tool for creative purposes.

**HP ELITE DRAGONFLY MAX LTE 13.3”**
Learn Smart. Work Smart. College Course to Workforce
- Intel Chip
- Windows 10 Pro
- In-Plane Switching (IPS) Technology
- 2 in 1 Notebook

**LENOVO THINKPAD L14**
D&H Recommends Microsoft Accessories
The integrated suite of ThinkShield security solutions works to ensure the system remains protected. The discrete Trusted Platform Module (dTPM) encrypts data, while the optional fingerprint reader ensures a fast, secure login. Plus, the ThinkShutter privacy cover stops the webcam from being used not desired.
- AMD Ryzen™ 5
- Touchscreen Abilities
- Windows 10 Pro
- In-Plane Switching (IPS) Technology

**ASUS CHROMEBOOK FLIP C214**
Built to deliver an innovative and inspirational learning experience for students and teachers. Accidents happen, and the ASUS Chromebook Flip C214 is ready for them: it’s built to withstand everyday classroom knocks, bumps, drops and spills without damage with an ultimate rugged design.

**MICROSOFT ACCESSORIES**
D&H Recommends Microsoft Accessories
Higher education institutions seek to improve learning outcomes while managing costs and improving hybrid learning experiences. They also look to foster teamwork and collaboration in the classroom, meet diverse student needs, and protect sensitive information from external threats. Microsoft Accessories can help, with comfortable tools that allow students and staff to collaborate and learn comfortably and securely.
A robust infrastructure is the backbone of a well-functioning, optimized school system. Unfortunately, most schools have the same bandwidth as the average household. With 70% of schools shifting to digital textbooks and the growth in student devices, many schools are due for an infrastructure and technology refresh. Choosing the right networking, infrastructure, and broadband service solutions will also enable administrators to manage IT devices including door locks, phones, emergency alert systems, interactive displays, digital signage, and much more that is essential to student safety.

**SOME PRODUCTS FOR THE CAMPUS THAT WILL ENHANCE THE SCHOOL YEAR:**
- Outdoor Connectivity for On-Campus Events
- Wireless Printers for Classrooms
- Rack Mount UPS Option
- Digital Signage for Increased Communication and Safety
- UVC Charging Carts

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**EPSON WORKFORCE ST-4000 COLOR**
- Remarkable Productivity for Classrooms and Offices
  - 4 Supersized Ink Tanks
  - 4-in-1 Wireless and Ethernet Connection
  - Low-Cost Replacement Ink Bottles
  - 250-Sheet Paper Tray

**VERTIV LIEBERT UPS**
- Designed to Protect and Extend Electronic Devices Life!
  - Critical to the success of any school or university IT network is the uninterruptible power supply (UPS) systems that ensure power continuity and quality for IT systems needed to deliver reliable, long-lasting, “set it and forget it” protection. Different from traditional energy storage systems, lithium-ion batteries made it possible!

**UBIQUITI NANOBEAM AC GEN2**
- Don’t Forget Outdoor Campus Connectivity!
  - Ubiquiti’s airMAX® technology is proven in millions of deployments worldwide, exhibiting outstanding performance in outdoor environments, making it a perfect fit for campus connectivity. The TDMA airMAX protocol enables unprecedented scalability, high throughput and low latency in unlicensed, multipoint networks, so students can work on projects and extracurricular activities outdoors.

**LG IPS TV SIGNAGE**
- Create Integrated Campus Communications
  - LG digital signage for schools can keep students engaged, encourage classroom participation and collaboration, and keep students and faculty informed of events, news, and alerts via remote management. In addition, a new window of opportunity can be introduced for students to create content.

**MANHATTAN UVC CHARGING CART**
- Ozone-Free UVC Cleaning
  - Device management, cleanliness and charging are easy with the Manhattan UVC Charging Cart with 32 USB-A Ports and 32 AC Outlets. It’s the ideal charging solution for schools, offices, and universities. The built-in UVC LEDs help deactivate harmful pathogens for increased peace of mind and user safety with additional security against overload, overcurrent, and short-circuiting.

**D&H PROFESSIONAL SERVICES**
- Our robust services portfolio delivers added value to our partners through deep industry expertise, national scale, and on-demand resources to create customer loyalty and enhance profitability. We design and manage solutions for our partners to impact organic growth, produce new profitable revenue streams, and differentiate in a highly competitive market. Offering a full solution offsets low hardware margins and promotes a healthy margin mix. Leverage D&H Professional Services to expand your company’s capabilities and augment your services practice with our team of experts!
STEAM SOLUTIONS

It’s more important than ever for students to be equipped with the knowledge and skills to solve complex problems, gather and evaluate evidence, and make sense of information by studying Science, Technology, Engineering, Art, and Math. According to the Department of Commerce, STEM-related careers have demonstrated higher growth rates and salaries compared to non-STEM careers. However, only (1) in (5) college students pursuing a STEM/STEAM career felt that they were well-prepared entering higher education demonstrating how essential STEM/STEAM curriculums are for primary learning in K12 institutions.

Virtual reality (VR) and augmented reality (AR) in STEAM continue to evolve as impactful classroom or hybrid-learning tools. Teachers can immerse students in complex topics or places for a guided educational experience within a contextual lesson plan without ever leaving the classroom. Virtual field trips and interactive learning programs using VR & AR technologies work particularly well to engage students within STEM/STEAM curriculums in both K12 and higher education Challenge students with engaging learning tasks. Teachers can provide interactive lessons, web-based VR content, and high-quality, standards-based STEM activities.

STEAM/STEAM Partner Services

Lenovo LanSchool

Windows 11 reimagines Windows to deliver new experiences that work to the likeness of the individual. The student and faculty experience is more important than ever—not only for productivity, but for student engagement, increase student engagement, improve hybrid learning comprehension, and improve the user experience. Windows 11 delivers a more streamlined, more personal computing experience that doesn’t compromise performance, security, and manageability.

WACOM INTUOS GRAPHICS DRAWING TABLET

Designed for Following a Passion!

Intuos opens up a new world of creativity for both students and teachers. A pen tablet designed entirely around passion, Wacom Intuos provides all the tools needed to enhance creativity. Whether students love to draw, paint digital watercolors or retouch photos, this tablet does it all.

Lenovo LanSchool

Learn More
Microsoft solution for education is about enabling better learning outcomes for students and teachers through a rich, productive and secure platform with devices, apps and resources to suit every need, budget and learning style.

Microsoft Teams

Key selling points:
• One central location – Microsoft Teams brings conversations, content, and apps together in one place.
• Personalize learning based on insights about student needs – Using Insights in Microsoft Teams, educators can track student and class progress, identify at-risk students and take action to improve outcomes.
• Include all students with built-in accessibility tools – Microsoft offers a range of accessibility features, including immersive reader, dictation, live captions, translation and more.
• Get actionable data to help school leaders to optimize learning – The insights feature helps educators discover trends, identify areas for improvement and adapt the school’s remote learning strategy.
• Easily manage policies and help ensure student safety – Set policies for team naming, get visibility into security threats and identify and address offensive language and threatening behaviors.

Microsoft AutoPilot

Key selling points:
• Easy deployment at scale – Provision school devices via the cloud and Intune for Education with school-specific configurations and applications. When devices arrive, students can quickly log in and have immediate access – all without a teacher or IT administrator having to touch a device. Windows Autopilot Reset does it automatically.
• Students can set up devices with self-deployment mode – Windows Autopilot supports a self-deploying mode that allows a student to connect a device directly to the network via ethernet without prompting for user authentication. Devices are quickly provisioned with no login required.
• Execute large-scale remote reset with the touch of a button – Quickly prepare a group of devices by remotely resetting them with Intune for Education. In about 60 minutes, data from the prior year will be removed and the devices will start syncing your latest apps and settings.

Digital inking16 – Help students think and work in a natural way. Inking helps with conceptualizing, prototyping, sketching, brainstorming, memorizing and knowledge construction.
Robust and durable – Withstand the rough and tumble of everyday student use. The range of ruggedized devices are bump-, spill- and drop-resistant.
Zero-touch deployment17 – Intune with Windows Autopilot simplifies new devices deployment and management. With automatic provisioning, IT avoids creating custom images or manually reimaging machines and drivers. This can reduce cost while optimizing results and creating better student experiences.

Windows 10 Education Devices

Affordable
Meet every average case and budget with the Microsoft software and web applications that schools need.

Manageable
Manage more devices easily with a single web-based interface, flexibility in management policies, and simple, single sign on options for all users.

Productive
Help students prepare for the jobs of today and tomorrow with Office 365 and real-time collaboration in Microsoft Teams.

Secure
Leverage comprehensive threat protection with Windows Defender, multi-factor authentication, and Windows Defender SmartScreen.

As classrooms continue to navigate towards modernization, Lenovo is fueling the solutions. School Districts are becoming a setting for hybrid learning, with a mix of onsite and distance learning. Educators, students and parents now depend on innovative solutions to ensure their connections extend beyond the classroom. Navigate your clients ahead with Lenovo and be inspired by education experts’ data-driven insights and other practical resources.
Stimulate Student Learning

Issue a more interactive learning experience with the TravelMate Spin B3’s high performing, ultra-durable design. Featuring a long battery life, mechanically anchored keys, and a bevy of optional features such as a 5 Megapixel HDR world-facing camera, an antimicrobial finish, 4G LTE connectivity, a Full HD webcam, and a dockable Wacom AES pen, the TravelMate Spin B3 is fully customizable to empower students to get even more out of their classes, whether remote or in person.

The Cleaner and Tougher Touch Display »

Acer’s newest educational notebooks not only come equipped with Antimicrobial Corning® Gorilla® Glass3, 4 along the touchscreen, but also include internationally-certified antimicrobial (silver-ion) solutions which are implemented on the keyboard, touchpad, and palm-rest surface.

Solutions To Light Up Their World

IPad devices enable students to take their learning anywhere, making rugged protection a must. With Rugged Combo 3, that protection includes a built-in keyboard for easier typing and better posture with the adjustable any-angle stand. In addition, the Logitech H111 Stereo Headset pairs for the ultimate hybrid learning experience, of all ages.

Make any space minimalist, modern, and silent with Logitech Pebble – the portable mouse that fits the hybrid classroom life. The smooth organic shape fits in pockets, bags, and has zero clicking noise to eliminate any distractions!

Logitech Pebble M350/M355 »
Keep on Creating.
Keep on Budget.

Get creative and innovative anytime, everywhere with a lightweight, portable, and affordable mobile workstation for pioneering students who push traditional boundaries.

Power your imagination with a feature-packed, lightning-fast mobile workstation in a sleek design that fits your budget and need for style and speed. Whether you’re mining data in pivot tables or collaborating on a 3D masterpiece, the HP ZBook gets you through late nights and tight deadlines — and lets you game like a pro when work is done.

Take It Anywhere
At just 3.1 lbs., the HP ZBook allows you to keep creating no matter where the day takes you, with 3X faster Wi-Fi and gigabit-class 4G LTE.

Creativity Never Stops
Less waiting, more creating with our latest Intel® Core™ processors and all-day battery life.

Perform at a Higher Level
Collaborate and share. The HP ZBook is tested and certified to work with the apps you need most: Microsoft 365, Adobe, SketchUp, Autodesk, and SolidWorks.

University Pricing
The HP ZBook is a professional-grade mobile workstation that’s cutting-edge, sleek, stylish, and affordable with our Campus Advantage pricing.

Various options
Every school and each classroom are unique so it’s important to choose the right technology solution for your setup. Samsung and Cisco’s solutions are customizable and able to fit a wide variety of classroom arrangements and sizes – whether small, medium or large.

Flexible and effective for everyone
Integrated hybrid learning solutions improve classroom learning in a number of ways. The new model of face-to-face and online learning not only benefits teachers with additional resources for instruction, but also provides a more cohesive learning experience for students impacted by physical school closures – giving much needed flexibility for a high-quality education from anywhere.

Various solutions
Every school and each classroom are unique so it’s important to choose the right technology solution for your setup. Samsung and Cisco’s solutions are customizable and able to fit a wide variety of classroom arrangements and sizes – whether small, medium or large.

A hybrid solution for learning beyond the classroom
Epson projectors are a reliable solution that help educators easily integrate traditional or digital teaching. Plus, under the CARES Act, Epson projectors qualify for funding included in the package’s K12 relief fund making them a smart and affordable choice for hybrid classrooms.
A New Era for Online Learning

Today, the vast majority of the 70 million K12 and higher education students in the U.S. are learning through online platforms. This unprecedented shift is putting a big strain on schools’ IT backbones.

Enable Students to Power through the semester!

- Finish your assignment in a snap on a laptop powered by the world’s best mobile processor.
- Head back to school in style with a laptop that can handle even the most complicated assignments.
- Run multiple demanding apps to handle anything the future throws at you on a laptop powered by a processor built for the speed of life.
- From the first school day to graduation, laptops powered by processors built for challenging workloads let you take on a world of apps.
- Breeze through the day’s schoolwork on a laptop powered by a processor that’s built to perform.
- Thin and light for travel to class, powerful and responsive for gaming.
- Ace your classes and your game with a laptop that keeps up with you, day and night.

Significantly reduce paper usage and energy costs
Quickly gain greater insight into student performance
Save money on paper, toner and maintenance costs
Eliminate unnecessary activities and give teachers more time to get back to more value-added tasks

Improve Service to Students and Families

From the classroom, to the office, to student support services, documents and data are constantly moving around your client’s schools. The ability to access and manage this information impacts how effectively they communicate with students and families.

With over 20 years’ experience helping schools bridge the gap between print and digital information, Lexmark education solutions accelerate workflow processing and lower operational expenses across the district.

- Lexmark

Shop Chromebooks Now

Ryzen 5000

Google

Provide every student and teacher with personalized and powerful learning environments of Chromebooks: Chromebooks are a range of simple yet powerful devices with built-in accessibility, productivity and security features to help enhance teaching and learning, for all locations.

Chrome Education Upgrade:
Schools can unlock the full capabilities of Chrome OS with the Chrome Education Upgrade, to counter rising teacher workloads, free up IT resources, and give educators more time to focus on learning outcomes – without compromising security.
Bring Marvel’s Avengers to Life with In–Game PC Optimizations

Powered by Intel

You’ve never seen Earth’s Mightiest Heroes battle like this before. The new Marvel’s Avengers game played on an Intel® powered PC will bring the iconic Avengers universe to life in a whole new way. Teaming up with Crystal Dynamics and Square Enix, Intel has optimized game features of Marvel’s Avengers exclusively for PC to deliver an incredibly immersive and spectacular experience.

Improve access for students and maximize Emergency Technology Fund (ECF) by partnering with ASUS

• 180-degree hinge
• All-round protection
• Mil Grade Durable
• Windows Pro
• Easy Management
• High performance
• Fast and reliable WiFi experience

The new Marvel’s Avengers game played on an Intel® powered PC will maximize Emergency Technology Fund (ECF) by partnering with ASUS.

SALES ENABLEMENT TOOLS & RESOURCES

Emergency Connectivity Fund Explained

K12 STUDENT TECHNOLOGY PROTECTION PLAN

Exclusively available at D&H

Take advantage of the Extended Warranty Plan by accompanying student device sales with the technology protection plan purposefully designed for the K12 student environment. Equipped with a built-in, on-hand spare-pool of devices for immediate device replacement and a no-hassle claims experience.

Chromebook C204
Tough, compact, and rugged Chromebook to withstand everyday classroom knocks, bumps, and drops.
• Mil Grade Durable
• All-round protection
• 180-degree hinge

Chromebook Flip C214
Built to deliver an innovative and inspirational learning experience for students and teachers.
• Mil Grade Durable
• 360-degree Flip
• Touchscreen
• Includes Stylus

ASUS BR100C
Built to military-grade standards and packed with clever protective features for hybrid learning.
• Mil Grade Durable
• Windows Pro
• Modular Design

ASUS BR1100F
Affordable, durable, and feature-rich Windows notebook to empower students in hybrid learning.
• Mil Grade Durable
• Windows Pro
• Flip / Touchscreen
• Includes Stylus

ASUS Routers
Fast and reliable WiFi experience to ensure students and teachers stay connected.
• High performance
• Faster Connection
• Easy Management

EWP Marketing Resource
Extended Warranty Program
K12 Device Solution

Ongoing, in-depth videos and on-demand technical trainings, videos, and live webcasts.

D&H Solutions Lab
D&H TV News

Live podcasts of in-depth product features, benefits, and key selling points on product and solution opportunities.

D&H Education Resource

Why Your School Needs Esports
Partner Services Template

Explore D&H’s solutions to support Emergency Connectivity. The funding year 2021 is vastly approaching and the Federal Communication Commission has approved a one-time allotment of $7B via the Emergency Connectivity Fund to support your schools in extending off-campus internet connectivity.

Questions and Answers provided by Funds for Learning

Why Your School Needs Esports

High School esports teams can benefit from the unique aspects of competitive gaming, such as increased self-esteem for those who might otherwise opt-out of school activities. Competitive esports provide a way for students interested in gaming to get out of the solitary computer experience to ensure students and teachers stay connected.

BENEFITS FOR SCHOOL

Increased GPA and test scores, and have increased expectations for continuing education.

Collaboration, goal setting, preparation, and managing successes and failures.

Esports helps students learn valuable skills including quick reflexes, strategic thinking, teamwork, and feature-rich builds.

Expanding future career opportunities into gaming and competitive gaming, including esports team management, game development, graphic design, marketing, video production, and STEAM fields.

While the Emergency Connectivity Fund is a great step towards closing the digital divide, it doesn’t address the last mile – the connection between the student and the technology. D&H’s K12 Device Solution, with the ASUS Chromebook Flip C214, is a perfect tool for hybrid learning.

The D&H Solution:
» Choose from D&H’s extensive library of Microsoft and Google Chrome devices.

Let us know how we can help you set up your school for esports success!