



DEVICE AS A SERVICE

The Device as a Service model offers the flexibility required of businesses striving to meet the needs of the modern workplace.

DaaS Solutions Announces 90-Day Payment Deferral Programs

The D&H DaaS program is here for our partners! In this changing environment, we have adapted quickly in order to provide financing options that your customers want and need, which include low, predictable, fixed payments - **PLUS** an initial deferment period.

We want your business to succeed, and that's why we are pleased to announce our 90-Day Payment Deferral Program

- 90-Day Deferral on payments for DaaS opportunities
- 24 and 36 month contract term lengths available



DaaS
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PROGRAM OVERVIEW

90 Day Deferred Program *(example 36 month agreement)*

**First three payments of \$0.00/mo.
Followed by 33 equal payments**

** Promotion valid through October 31, 2020. All applicable sales/use tax, property tax, maintenance and insurance are the responsibility of the Customer and are not included in the payments quoted above. Deferral structures are for well qualified customers and subject to credit approval.*

Program Highlights/Benefits

- Shift from upfront cash heavy capital expenditure, to fixed monthly operating expense
- Services and hardware rolled into one easy monthly payment
- Level 1 Support: 24/7 x 365 North American Based Technical Help Desk
- Level 2 Support: On-Site Next Business Day Support
- Workforce Scaling Flex Up/Down
- Subscription based program creates a predictable lifecycle = predictable revenue stream
- Partner profit is paid up front IN FULL
- Increased margin

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