

D&H and Buffalo Deliver Secure and Affordable Network Storage for the State/Local Government and Education (SLED) Industry

The SLED (State/Local Government and Education) sector generates vast quantities of unstructured data across various data types, including sensitive financial data and data with personally identifiable information (PII).

Ransomware attacks are on the rise due to increasing cloud storage dependence and legacy systems failing to manage and secure the amount of data produced.

SLED organizations face a major challenge in balancing data security with accessibility amidst growing regulations and limited IT budgets.



Buffalo TeraStations are the most secure NAS on the market. TeraStations are purpose-built for data security, with comprehensive security features and a closed operating system to mitigate ransomware.

TeraStation

Secure and Affordable Storage



IT Solution Providers have selected Buffalo TeraStations as the best SMB Network Storage product for **7 years in a row**!

- **#1** Product Quality & Reliability
- #1 Ease of Integration
- #1 Pre- & Post-Sales Support
- **#1** Overall Ease of Doing Business









TERASTATION SECURITY FEATURES

Closed System – All TeraStation NAS incorporate a Closed Operating System to eliminate the most common avenue for ransomware: 3rd-party apps.

Two-Factor Authentication (2FA) – TeraStation NAS come with two-factor authentication to ensure login security.

Encryption – TeraStations offer AES-256 encryption that covers data both at rest and in transfer. TeraStation encryption locks the HDD to the individual TeraStation chassis, preventing data from being accessed if HDDs are installed in a different chassis.

Flexible Backups/Restore – TeraStations offer numerous backup options that enable bi-directional data replication and cloud synchronization without additional licensing fees from Buffalo. Select TeraStation models also offer snapshots.

Physical Security/Anti-Theft – Buffalo's Boot Authentication tool prevents TeraStations from being used in an unauthorized manner, such as in cases of system theft. TeraStation desktop systems also include a Kensington Security Slot.

For more information please contact TechSolutions@dandh.com.

Alternatively, contact Martin Shilen at buffalospecialist@dandh.com.

www.BuffaloAmericas.com

Common NAS Public Sector Use Cases

- Reliable data storage for critical "On-Premise" workloads
- Production Data storage (TS71210RH series)
- Windows NAS file servers (WS5020 series)
- Secure data storage for surveillance/reconnaissance
- Offload data collected from aircrafts, vehicles, etc.
- Crime and forensic data storage
- Weapons systems test data collection



BUFFALD

Featured Public Sector Projects with Buffalo Products



200+ site implementation of Windows Server NAS to act as a backup target for Commvault data.



10-year, NFC-accessible MIL-SPEC portable hard drives used in large scale by Special Operations Command (USSOCOM).



Large scale Blu-ray burners used by the US Army with Dell DRS.





Multi-year, 5K+ unit external DVD burners with HP laptops roll-out.



 $\Rightarrow \Rightarrow \Rightarrow \Rightarrow \Rightarrow$

I didn't realize how old the customer's TeraStation was. Bufalo's support engineer determined the model to be over 15 years, with it in use for over 10 years from time of installation, and was still able to resolve the issue even with the device long out of warranty!

What Our Customers Say



Buffalo technical support is always professional, knowledgeable, courteous, and helpful, no matter whom I'm speaking with.

I always know before I call I will get the correct answer to my questions.



The Buffalo support agent went beyond what he needed to do to resolve my issue!

I will be upgrading soon and because of this great service I will not be going anywhere else.

www.BuffaloAmericas.com