The bottom line: The Logitech Rally Bar Huddle and Poly Studio X30 are very similar on paper, but the Rally Bar Huddle has the edge in a number of key areas: it has a lower purchase price and has a much lower TCO; it has better cable management, a longer warranty and more mounting options; it’s futureproofed in terms of running Android and has interchangeable speaker covers. Logitech’s commitment to build sustainable hardware with the user of post consumer recycled plastics makes this the most sustainable video bar on the market.
What version of Android is Poly running on the X30 and can it be upgraded? What happens to its Microsoft Teams certifications? Does the chipset Poly use in this device even support more modern Android versions?

Incl. 5 year service plans as well as estimated installation and ongoing support costs

Logitech has been placed in the top 1% of sustainable companies (EcoVadis) and leads the other companies in this sector in terms of sustainability policies. 65% of the materials used to make the body of Rally Bar Huddle are post-consumer recycled.

Not only is Rally Bar Huddle cheaper than the Poly X30, the total cost of ownership over 5 years is also around half of that of the Studio X30 (see below).

45%

Approx. lower TCO* for Rally Bar Huddle Over Poly Studio X30

*Incl. 5 year service plans as well as estimated installation and ongoing support costs

The Poly X30 has been in market for many years now

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CONVERSATION STARTERS

Sustainability is essential to a growing number of customers

The Poly X30 has been in market for many years now

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FOUR THINGS TO CONSIDER

How do you want to mount your video bar?

The inclusion of Rally Bar Huddle’s multi-mount allows users to mount their video bar how they want to straight out of the box.

Personalisation can be really important

Many companies like the idea of featuring their own brand on meeting room devices. Rally Bar Huddle is the first video bar that allows this through the use of replaceable covers, customisable through a third party.

How often will products fail in their first year?

Not very often. This is why Logitech offers a two year warranty as standard on the Rally Bar Huddle.

Cable retention is not a “nice to have”

Cables becoming disconnected causes room downtime and incurs cost when a fix is needed. By securing the cabling rooms stay online for longer and reduce the companies support costs over all.

CONVERSATION STARTERS

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Poly’s Reputation

Previous performance is no indication of future returns, especially considering the HP acquisition. As with all major mergers it will take time to integrate the two companies and this can have an impact on new products, product updates and more while the companies restructure.

Rally Bar Huddle does not support external Microphones

Rally Bar Huddle is a product specifically designed for small meeting rooms and as such it does not need to cater for longer distances by having external micpods. For comparison the X30 also does not support external mics.

Voice Fence

Voice fence technology is used in open areas to limit the pickup of sound by the microphones. Meeting rooms have a great voice fence for free, they are called walls.

IF YOU HAVE ANY QUESTIONS PLEASE CONTACT US AT BATTLECARDS@LOGITECH.COM

UPDATED APRIL 2023