

**D&H**



**Lenovo**



# **D&H & Lenovo Are Built for Your Business!**

Become Built-for-Growth with  
this Interactive Resource Guide



# THE LENOVO DIFFERENCE

## WHY LENOVO?

Lenovo is a leading device brand, inspired to create cutting-edge solutions that are innovative, durable, and built for the on-the-go workforce. But their expertise goes well beyond devices.



Lenovo supports your business with **exclusive tools and resources**

[LENOVO PARTNER HUB](#)

[SMART FIND](#)

[PRODUCT SPECIFICATION RESOURCE GUIDE](#)



Unlock **exclusive pricing programs** to level up your Lenovo business including **SMB promotions, quarterly discounts, and monthly rebates.**

[LENOVO DEAL REGISTRATION](#)



Get tailored support with a **dedicated Lenovo sales rep** and partner tiering systems.



Lenovo offers **featured products** every quarter to help you drive sales.



## THE D&H DIFFERENCE WHY D&H DISTRIBUTING?

D&H is a leading technology distributor with the latest solutions, services, and exceptional partner experiences that help you grow your business in North America.



### **100% North American Service**

We're committed to unmatched support, communication and convenience. The ability to problem solve, develop relations and take care of our customers is what makes the difference.

### **Personalized and Dedicated Service**

No phone queues at D&H, each account gets dedicated support offering a consultative approach to understanding every customer's business.

## »»» D&H Partnerfi COMMUNITY

This is an **exclusive community** that connects our strategic partners to create synergy by developing key relationships, alignment on solutions and channel trends, all while offering unique benefits and engagement opportunities.

# »» D&H AND LENOVO: BUILT FOR GROWTH



D&H and Lenovo have a unique channel partnership that **emphasizes your unique business growth**. With a strong focus on the SMB market, exclusive promotions and rebates, as well as access to program built to grow your business, we have the **expertise, knowledge, and drive to help you be built for growth alongside us**.



## THE LENOVO SPECIALIST TEAM

Our team of Lenovo specialists are trained and knowledgeable on the latest solutions available to you.

[MEET OUR LENOVO SPECIALIST TEAM!](#)



## LENOVO SCORE FOR GROWTH

Earn D&H Account Credit for the Lenovo purchase you make every day!

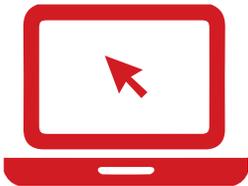
[LEARN MORE ABOUT LENOVO SCORE!](#)



## LENOVO BOOST PROGRAM

This is a credit-based incentive program that rewards our MSP and OEM business partners.

[LEVEL UP WITH LENOVO BOOST!](#)



## DEDICATED MINI SITE

We've collected a wealth of Lenovo knowledge and put it in the palm of your hand.

[VISIT OUR LENOVO MINI SITE NOW!](#)



## LENOVO XAAS CONFIGURATOR TOOL

Attach software and services to your Lenovo device to increase profit margins and generate recurring streams of revenue!

[LEVERAGE OUR LENOVO XAAS CONFIGURATOR TOOL NOW!](#)