



INTERMEDIA

The Business Cloud™



It's More Than the Margin You Make... It's the Profit You Keep

IT'S TIME....

FOR GREATER PROFITABILITY. FOR WORLD-CLASS SUPPORT. TO SET YOUR OWN MARGINS. TO KEEP MORE OF WHAT YOU MAKE. **IT'S TIME TO PARTNER WITH INTERMEDIA**

Intermedia's partner program is designed to help you sell more, make more and keep more. We do this by first developing and delivering the easy-to-sell, easy-to-deploy, highly-reliable, highly-secure, cloud based UcaaS platform that makes SMBs more productive, collaborative and mobile. If you haven't already, meet Intermedia Unite™.

We then surround our more than 6,500 active channel partners with a uniquely powerful set of tools, content and support that delivers everything you'll need to be a success selling our solutions – before, during and after the sale.

We not only have an Advisor Partner Model for partners to sell Unite and earn recurring commissions, but we also have a unique **Private Label Partner Model** that enables our partners to own the customer relationship, sell under their brand and set their own sell price. We will also handle all of your complex taxation and billing issues for you and even get on the phone with you to help you close your deals.

- Achieve greater margins – as high as 50% or more!
- Realize healthy, new, recurring revenue streams
- Spend more time selling
- Keep more of what you make

Our J.D. Power-certified 24/7 support and a 99.999% network uptime SLA further demonstrate our commitment to ensuring a worry-free experience for our SMBs and the partners that serve them.

Visit us at <https://www.intermedia.net/resellers>
To learn more today!



Product/Solution
Education



Lead Generation



Sales Support



Onboarding &
Migration



Account
Administration



Technical Support