

Service Provider Pricing

New 2018 Pricing

Axcient

DEVICE-BASED PRICING (PER DEVICE)

The following is the price per device for unlimited local data protection:

	PRICE (PER MONTH)
Laptop	\$7 / month
Enterprise Server	\$79 / month

Note: The prices above are for physical appliance, virtual appliance, and Direct to Cloud licenses. Does not include physical hardware costs.

POOLED OFF-SITE (PER TB)

	PRICE (PER TB)
1-10 TB	\$150 / TB
> 10 TB	\$120 / TB

Note: Sold per TB.

CLOUD-BASED DATA RETENTION PRICING (PER TB)

If the client wants to have data replicated to the Axcient cloud, the following prices apply based on retention.

	PRICE (PER TB)
30 days	\$49 / month
1 year	\$69 / month
3 years	\$89 / month
7 years	\$119 / month

Note: Data retention is set up on a sitewide basis; clients cannot combine different retention policies for each device. All increments are in TB buckets.

WHAT'S INCLUDED IN THE BUSINESS SERVER PRICING?

All new pricing includes:

- Image-based physical and virtual protection with unlimited local storage
- Granular file and folder recovery
- Granular recovery for MS Exchange and MS SQL Server (unlimited mailboxes)
- Export any system image as VMDK or Bare Metal ISO
- Support for Windows, Linux, Mac, VMware, Hyper-V, XenServer
- Web-based centralized management console
- Manage-by-Exception technology for easy troubleshooting
- 24/7/365 support

WHAT'S INCLUDED IN THE ENTERPRISE SERVER PRICING?

All new pricing includes all benefits of Axcient's Business Solution offering, plus:

- Ability to perform local server failover in both production and sandbox environments
- Ability to perform cloud-based server failover in both production and sandbox environments
- Virtual office for true network and server virtualization in the Axcient Cloud
- On-demand Test and Dev environments in the cloud

Notes:

- No hard limits on entitlements, averages billed in arrears.
- All contracts are 1-yr minimum with 1-yr auto-renewal.
- Pricing effective Dec. 3, 2018. Prices in US dollars.

HARDWARE APPLIANCE

	CAPACITY	RAM	MODEL	CAPACITY	ONE YEAR PRICE	TWO YEAR PRICE	THREE YEAR PRICE
TOWER	2TB	16GB (64 GB)	RD-TE-2000	3 Servers	\$325	\$175	\$125
		16GB (64 GB)	RD-TE-2000-10GB NIC		\$365	\$200	\$145
		32GB (64 GB)	RD-TE-2000-32GB		\$360	\$195	\$140
		32GB (64 GB)	RD-TE-2000-32GB-10GB NIC		\$400	\$220	\$155
		64GB (64 GB)	RD-TE-2000-64GB		\$470	\$255	\$185
		64GB (64 GB)	RD-TE-2000-64GB-10GB NIC		\$505	\$275	\$200
	4TB	16GB (64 GB)	RD-TE-4000	3 Servers	\$350	\$190	\$140
		16GB (64 GB)	RD-TE-4000-10GB NIC		\$390	\$210	\$155
		32GB (64 GB)	RD-TE-4000-32GB		\$385	\$210	\$150
		32GB (64 GB)	RD-TE-4000-32GB-10GB NIC		\$425	\$230	\$165
		64GB (64 GB)	RD-TE-4000-64GB		\$495	\$270	\$195
		64GB (64 GB)	RD-TE-4000-64GB-10GB NIC		\$530	\$290	\$210
	6TB	16GB (64 GB)	RD-TE-6000	3 Servers	\$375	\$205	\$150
		16GB (64 GB)	RD-TE-6000-10GB NIC		\$415	\$225	\$165
		32GB (64 GB)	RD-TE-6000-32GB		\$410	\$225	\$160
		32GB (64 GB)	RD-TE-6000-32GB-10GB NIC		\$450	\$245	\$175
		64GB (64 GB)	RD-TE-6000-64GB		\$520	\$285	\$205
		64GB (64 GB)	RD-TE-6000-64GB-10GB NIC		\$555	\$305	\$220
1U RACK	2TB	16GB (64 GB)	RD-R-2000	5 Servers	\$335	\$180	\$130
		16GB (64 GB)	RD-R-2000-10GB NIC		\$370	\$205	\$145
		32GB (64 GB)	RD-R-2000-32GB		\$370	\$200	\$145
		32GB (64 GB)	RD-R-2000-32GB-10GB NIC		\$410	\$225	\$160
		64GB (64 GB)	RD-R-2000-64GB		\$475	\$260	\$190
		64GB (64 GB)	RD-R-2000-64GB-10GB NIC		\$515	\$280	\$205
	4TB	16GB (64 GB)	RD-R-4000	5 Servers	\$360	\$195	\$140
		16GB (64 GB)	RD-R-4000-10GB NIC		\$400	\$215	\$155
		32GB (64 GB)	RD-R-4000-32GB		\$395	\$215	\$155
		32GB (64 GB)	RD-R-4000-32GB-10GB NIC		\$435	\$235	\$170
		64GB (64 GB)	RD-R-4000-64GB		\$500	\$275	\$200
		64GB (64 GB)	RD-R-4000-64GB-10GB NIC		\$540	\$295	\$215
	6TB	16GB (64 GB)	RD-R-6000	5 Servers	\$385	\$210	\$150
		16GB (64 GB)	RD-R-6000-10GB NIC		\$425	\$230	\$165
		32GB (64 GB)	RD-R-6000-32GB		\$420	\$230	\$165
		32GB (64 GB)	RD-R-6000-32GB-10GB NIC		\$460	\$250	\$180
		64GB (64 GB)	RD-R-6000-64GB		\$530	\$290	\$210
		64GB (64 GB)	RD-R-6000-64GB-10GB NIC		\$565	\$310	\$225

	CAPACITY	RAM	MODEL	CAPACITY	ONE YEAR PRICE	TWO YEAR PRICE	THREE YEAR PRICE
2U RACK	4TB	64GB (192 GB)	RD-RE-4000	11 Servers	\$655	\$355	\$255
		64GB (192 GB)	RD-RE-4000-10GB NIC		\$695	\$380	\$275
		96GB (192 GB)	RD-RE-4000-96GB		\$740	\$405	\$290
		96GB (192 GB)	RD-RE-4000-96GB-10GB NIC		\$775	\$425	\$305
		192GB (192 GB)	RD-RE-4000-192GB		\$990	\$540	\$390
		192GB (192 GB)	RD-RE-4000-192GB-10GB NIC		\$1025	\$560	\$405
	6TB	64GB (192 GB)	RD-RE-6000	11 Servers	\$680	\$370	\$270
		64GB (192 GB)	RD-RE-6000-10GB NIC		\$720	\$395	\$285
		96GB (192 GB)	RD-RE-6000-96GB		\$765	\$415	\$300
		96GB (192 GB)	RD-RE-6000-96GB-10GB NIC		\$805	\$440	\$315
		192GB (192 GB)	RD-RE-6000-192GB		\$1015	\$555	\$400
		192GB (192 GB)	RD-RE-6000-192GB-10GB NIC		\$1055	\$575	\$415
	10TB	64GB (192 GB)	RD-RE-10000	11 Servers	\$730	\$400	\$290
		64GB (192 GB)	RD-RE-10000-10GB NIC		\$770	\$420	\$305
		96GB (192 GB)	RD-RE-10000-96GB		\$815	\$445	\$320
		96GB (192 GB)	RD-RE-10000-96GB-10GB NIC		\$855	\$465	\$335
		192GB (192 GB)	RD-RE-10000-192GB		\$1065	\$580	\$420
		192GB (192 GB)	RD-RE-10000-192GB-10GB NIC		\$1105	\$605	\$435
	20TB	64GB (192 GB)	RD-RE-20000	11 Servers	\$860	\$470	\$340
		64GB (192 GB)	RD-RE-20000-10GB NIC		\$900	\$490	\$355
96GB (192 GB)		RD-RE-20000-96GB	\$945		\$515	\$370	
96GB (192 GB)		RD-RE-20000-96GB-10GB NIC	\$985		\$535	\$385	
192GB (192 GB)		RD-RE-20000-192GB	\$1195		\$650	\$470	
192GB (192 GB)		RD-RE-20000-192GB-10GB NIC	\$1235		\$675	\$485	

US FLAT RATE SHIPPING

MODEL	UPS GROUND	2 DAY	NEXT DAY AIR
TOWER	\$75	\$300	\$375
1U RACK	\$50	\$200	\$225
2U RACK	\$80	\$275	\$330

All appliances are Dell Systems hardware.
 Recommended maximum concurrent failover. Performance may vary based on system load.
 Channel Prices are available only for registered deals by Axcient Channel Partners.

HARDWARE APPLIANCE

TOWER

CAPACITY	RAM	MODEL	FAILOVER CAPACITY	PARTNER PRICE
2TB	16GB (64 GB)	SD-TE-2000	3 Servers	\$3530
	16GB (64 GB)	SD-TE-2000-10GB NIC		\$3955
	32GB (64 GB)	SD-TE-2000-32GB		\$3920
	32GB (64 GB)	SD-TE-2000-32GB-10GB NIC		\$4355
	64GB (64 GB)	SD-TE-2000-64GB		\$5100
	64GB (64 GB)	SD-TE-2000-64GB-10GB NIC		\$5520
4TB	16GB (64 GB)	SD-TE-4000	3 Servers	\$3815
	16GB (64 GB)	SD-TE-4000-10GB NIC		\$4235
	32GB (64 GB)	SD-TE-4000-32GB		\$4200
	32GB (64 GB)	SD-TE-4000-32GB-10GB NIC		\$4635
	64GB (64 GB)	SD-TE-4000-64GB		\$5380
	64GB (64 GB)	SD-TE-4000-64GB-10GB NIC		\$5800
6TB	16GB (64 GB)	SD-TE-6000	3 Servers	\$4095
	16GB (64 GB)	SD-TE-6000-10GB NIC		\$4530
	32GB (64 GB)	SD-TE-6000-32GB		\$4495
	32GB (64 GB)	SD-TE-6000-32GB-10GB NIC		\$4915
	64GB (64 GB)	SD-TE-6000-64GB		\$5660
	64GB (64 GB)	SD-TE-6000-64GB-10GB NIC		\$6080

1U RACK

2TB	16GB (64 GB)	SD-R-2000	5 Servers	\$3635
	16GB (64 GB)	SD-R-2000-10GB NIC		\$4055
	32GB (64 GB)	SD-R-2000-32GB		\$4020
	32GB (64 GB)	SD-R-2000-32GB-10GB NIC		\$4455
	64GB (64 GB)	SD-R-2000-64GB		\$5200
	64GB (64 GB)	SD-R-2000-64GB-10GB NIC		\$5620
4TB	16GB (64 GB)	SD-R-4000	5 Servers	\$3915
	16GB (64 GB)	SD-R-4000-10GB NIC		\$4345
	32GB (64 GB)	SD-R-4000-32GB		\$4305
	32GB (64 GB)	SD-R-4000-32GB-10GB NIC		\$4735
	64GB (64 GB)	SD-R-4000-64GB		\$5480
	64GB (64 GB)	SD-R-4000-64GB-10GB NIC		\$5900
6TB	16GB (64 GB)	SD-R-6000	5 Servers	\$4195
	16GB (64 GB)	SD-R-6000-10GB NIC		\$4630
	32GB (64 GB)	SD-R-6000-32GB		\$4595
	32GB (64 GB)	SD-R-6000-32GB-10GB NIC		\$5015
	64GB (64 GB)	SD-R-6000-64GB		\$5765
	64GB (64 GB)	SD-R-6000-64GB-10GB NIC		\$6180

	CAPACITY	RAM	MODEL	FAILOVER CAPACITY	PARTNER PRICE
2U RACK	4TB	64GB (192 GB)	SD-RE-4000	11 Servers	\$7120
		64GB (192 GB)	SD-RE-4000-10GB NIC		\$7570
		96GB (192 GB)	SD-RE-4000-96GB		\$8055
		96GB (192 GB)	SD-RE-4000-96GB-10GB NIC		\$8475
		192GB (192 GB)	SD-RE-4000-192GB		\$10780
		192GB (192 GB)	SD-RE-4000-192GB-10GB NIC		\$11205
	6TB	64GB (192 GB)	SD-RE-6000	11 Servers	\$7430
		64GB (192 GB)	SD-RE-6000-10GB NIC		\$7850
		96GB (192 GB)	SD-RE-6000-96GB		\$8335
		96GB (192 GB)	SD-RE-6000-96GB-10GB NIC		\$8760
		192GB (192 GB)	SD-RE-6000-192GB		\$11060
		192GB (192 GB)	SD-RE-6000-192GB-10GB NIC		\$11485
	10TB	64GB (192 GB)	SD-RE-10000	11 Servers	\$7990
		64GB (192 GB)	SD-RE-10000-10GB NIC		\$8415
		96GB (192 GB)	SD-RE-10000-96GB		\$8900
		96GB (192 GB)	SD-RE-10000-96GB-10GB NIC		\$9320
		192GB (192 GB)	SD-RE-10000-192GB		\$11625
		192GB (192 GB)	SD-RE-10000-192GB-10GB NIC		\$12050
	20TB	64GB (192 GB)	SD-RE-20000	11 Servers	\$9400
		64GB (192 GB)	SD-RE-20000-10GB NIC		\$9820
96GB (192 GB)		SD-RE-20000-96GB	\$10305		
96GB (192 GB)		SD-RE-20000-96GB-10GB NIC	\$10730		
192GB (192 GB)		SD-RE-20000-192GB	\$13035		
192GB (192 GB)		SD-RE-20000-192GB-10GB NIC	\$13455		

US FLAT RATE SHIPPING

MODEL	UPS GROUND	2 DAY	NEXT DAY AIR
TOWER	\$75	\$300	\$375
1U RACK	\$50	\$200	\$225
2U RACK	\$80	\$275	\$330

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AXCIENT PRICING FOR DELL COMPONENT

DESCRIPTION	ITEM NAME	PARTNER PRICE
Memory Expansion	SD-RAM-8GB-G13	\$195.00
Memory Expansion	SD-RAM-16GB-G13	\$395.00
Memory Expansion	SD-RAM-16GB-G14	\$460.00
Axcient Hard Drive	SD-HDD-2TB-G13	\$280.00
Axcient Hard Drive	SD-HDD-2TB-G14	\$280.00
Network Card	SD-NIC-10GB-Full Height	\$420.00
Network Card	SD-NIC-10GB-Full Height	\$415.00