

All-Flash Appliance Pricing



	Nano			Mini			Pro					Rack	
	Nano-500	Nano-1000	Nano-2000	Mini-1000	Mini-2000	Mini-4000	Pro-3000	Pro-6000	Pro-9000	Pro-12000	Pro-15000	Rack-3000	Rack-6000 – Rack-18000
SSD Logical Capacity ¹	500 GB	1 TB	2 TB	1 TB	2 TB	4 TB	3 TB	6 TB	9 TB	12 TB	15 TB	3 TB	6 TB – 18 TB
Device Cost	\$749	\$999	\$1,499	\$1,599	\$2,499	\$3,999	\$5,499	\$7,499	\$9,499	\$11,499	\$13,499	\$6,499	\$8,499 – \$16,499
Cost to Field Upgrade to Next Model Up ²	N/A	N/A	N/A	N/A	N/A	N/A	\$1,999	\$1,999	\$1,999	\$1,999	N/A	\$1,999	\$1,999
BDR Mode – Endpoint-based Subscription Monthly Service³													
Protected Servers	\$89/server (2TB bundled cloud storage), \$30/server												
Protected Desktops	\$15/desktop (200GB/desktop bundled cloud storage), \$5/desktop												
BDR Mode – Storage-based Subscription Monthly Service													
Protected Servers	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Protected Desktops	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Choose One:													
3-Year Unlimited Cloud Retention ⁴	\$69	\$99	\$199	\$99	\$199	\$399	\$299	\$499	\$699	\$899	\$1,099	\$299	\$499 – \$1,299
10-Year Unlimited Cloud Retention ⁵	\$169	\$199	\$299	\$199	\$299	\$499	\$399	\$699	\$999	\$1,299	\$1,599	\$399	\$699 – \$1,899

¹ Appliances provide 100% SSD storage. You can use a max of 75% of the capacity for user data: system uses 10% for OS and caching; the remaining capacity should not be filled more than 85% full for proper performance

² Only SSDs with special firmware from Axcient are supported; attempted use of non-Axcient SSDs will void all support and all warranties

³ Bundled cloud storage is aggregated across all endpoint subscriptions for a given MSP; set your own local and cloud retention policy (no restrictions)

⁴ Includes all snaps for 3 days, daily snaps for 1 month, weekly snaps for 2 months, monthly snaps for 1 year, yearly snaps for up to 3 years (default is 1 year)

⁵ Includes all snaps for 7 days, daily snaps for 2 months, weekly snaps for 4 months, monthly snaps for 3 years, yearly snaps for 10 years

Hybrid Flash Appliance Pricing



	Rack Hybrid					
	Rack6000-Hybrid	Rack12000-Hybrid	Rack18000-Hybrid	Rack24000-Hybrid	Rack30000-Hybrid	Rack36000-Hybrid
SSD Logical Capacity	6 TB	12 TB	18 TB	24 TB	30 TB	36 TB
Device Cost	\$5,499	\$6,999	\$8,999	\$10,999	\$12,999	\$14,999
Cost to Field Upgrade to Next Model Up ¹	\$1,999	\$1,999	\$1,999	\$1,999	\$1,999	N/A
BDR Mode – Endpoint-based Subscription Monthly Service²						
Protected Servers	\$89/server (2TB bundled cloud storage), \$30/server					
Protected Desktops	\$15/desktop (200GB/desktop bundled cloud storage), \$5/desktop					
BDR Mode – Storage-based Subscription Monthly Service						
Protected Servers	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Protected Desktops	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Choose One:						
3-Year Unlimited Cloud Retention ³	\$499	\$899	\$1,299	\$1,699	\$2,099	\$2,499
10-Year Unlimited Cloud Retention ⁴	\$699	\$1,299	\$1,899	\$2,499	\$3,099	\$3,699

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⁴ Includes all snaps for 7 days, daily snaps for 2 months, weekly snaps for 4 months, monthly snaps for 3 years, yearly snaps for 10 years

All-Flash Appliance Leasing Pricing

3-year Term



	Nano			Mini			Pro					Rack	
	Nano-500	Nano-1000	Nano-2000	Mini-1000	Mini-2000	Mini-4000	Pro-3000	Pro-6000	Pro-9000	Pro-12000	Pro-15000	Rack-3000	Rack-6000 – Rack-18000
SSD Logical Capacity ¹	500 GB	1 TB	2 TB	1 TB	2 TB	4 TB	3 TB	6 TB	9 TB	12 TB	15 TB	3 TB	6 TB – 18 TB
Monthly Device Cost	\$27	\$36	\$54	\$57	\$90	\$144	\$199	\$271	\$343	\$415	\$487	\$235	\$307 – \$596
BDR Mode – Endpoint-based Subscription Monthly Service³													
Protected Servers	\$89/server (2TB bundled cloud storage), \$30/server												
Protected Desktops	\$15/desktop (200GB/desktop bundled cloud storage), \$5/desktop												
BDR Mode – Storage-based Subscription Monthly Service													
Protected Servers	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Protected Desktops	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Choose One:													
3-Year Unlimited Cloud Retention ⁴	\$69	\$99	\$199	\$99	\$199	\$399	\$299	\$499	\$699	\$899	\$1,099	\$299	\$499 – \$1,299
10-Year Unlimited Cloud Retention ⁵	\$169	\$199	\$299	\$199	\$299	\$499	\$399	\$699	\$999	\$1,299	\$1,599	\$399	\$699 – \$1,899
Vault Mode – Monthly Service													
Vault Mode	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free

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Hybrid Flash Appliance Leasing Pricing

3-year Term



	Rack Hybrid					
	Rack6000-Hybrid	Rack12000-Hybrid	Rack18000-Hybrid	Rack24000-Hybrid	Rack30000-Hybrid	Rack36000-Hybrid
SSD Logical Capacity	6 TB	12 TB	18 TB	24 TB	30 TB	36 TB
Monthly Device Cost	\$199	\$253	\$325	\$397	\$469	\$542
BDR Mode – Endpoint-based Subscription Monthly Service²						
Protected Servers	\$89/server (2TB bundled cloud storage), \$30/server					
Protected Desktops	\$15/desktop (200GB/desktop bundled cloud storage), \$5/desktop					
BDR Mode – Storage-based Subscription Monthly Service						
Protected Servers	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Protected Desktops	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Choose One:						
3-Year Unlimited Cloud Retention ³	\$499	\$899	\$1,299	\$1,699	\$2,099	\$2,499
10-Year Unlimited Cloud Retention ⁴	\$699	\$1,299	\$1,899	\$2,499	\$3,099	\$3,699
Vault Mode – Monthly Service						
Vault Mode	Free	Free	Free	Free	Free	Free

¹ Bundled cloud storage is aggregated across all endpoint subscriptions for a given MSP; set your own local and cloud retention policy (no restrictions)

² Includes all snaps for 3 days, daily snaps for 1 month, weekly snaps for 2 months, monthly snaps for 1 year, yearly snaps for up to 3 years (default is 1 year)

³ Includes all snaps for 7 days, daily snaps for 2 months, weekly snaps for 4 months, monthly snaps for 3 years, yearly snaps for 10 years

All-Flash Appliance Specifications



	Nano			Mini			Pro					Rack	
	Nano-500	Nano-1000	Nano-2000	Mini-1000	Mini-2000	Mini-4000	Pro-3000	Pro-6000	Pro-9000	Pro-12000	Pro-15000	Rack-3000	Rack-6000 – Rack-18000
SSD Logical Capacity ¹	500 GB	1 TB	2 TB	1 TB	2 TB	4 TB	3 TB	6 TB	9 TB	12 TB	15 TB	3 TB	6 TB – 18 TB
Can Field Upgrade To Next Model Up ²	—	—	—	—	—	—	✓	✓	✓	✓	—	✓	✓
Storage Redundancy ³	DuraBit™ Lite			DuraBit™			DuraBit™					DuraBit™	
Sequential Throughput	150MB			400 MB/sec			400 MB/s	800 MB/s	1.2 GB/s	1.6 GB/s	2.0 GB/s	400 MB/s	800 MB/s – 2.4 GB/s
Sustained Read IOPS	10K			80,000			80,000	160,000	240,000	320,000	400,000	80,000	160,000 – 480,000
Sustained Write IOPS	5K			10,000			20,000	40,000	60,000	80,000	100,000	20,000	40,000 – 120,000
CPU	Intel Kaby Lake Celeron or i3			4-core Skylake i5			8-core Xeon					8-core Xeon	
RAM	16 GB			16 GB	32 GB	32 GB	64 GB					128 GB	
1G Network	1 port			1 port			2 ports					2 ports	
10G Network	—			—			2 ports					2 ports	
Remote Lights-out Management	—			—			✓					✓	
Peak Power Usage	<20W			25W			100W					150W	
Dimensions	4.3" x 4.3" x 1.8"			7.8" x 7.8" x 2.5"			7.2" x 9.3" x 16.5"					2U Rackmount	

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² Only SSDs with special firmware from Axcient are supported; attempted use of non-Axcient SSDs will void all support and all warranties

³ eFolder DuraBit™ provides 5 layers of redundancy & protection: power-fail protection, block-level ECC, NAND cluster RAID, logical volume RAID, silent data corruption protection

⁴ Includes advanced part replacement; 5-year extended warranty available; spare kits are available for purchase to provide same-day parts replacement

Hybrid Flash Appliance Specifications



	Rack					
	Rack6000- -Hybrid	Rack12000- -Hybrid	Rack18000- Hybrid	Rack24000- Hybrid	Rack30000- Hybrid	Rack36000- Hybrid
Hybrid Flash Storage	6 TB	12 TB	18 TB	24 TB	30 TB	36 TB
Can Field Upgrade To Next Model Up ¹	✓	✓	✓	✓	✓	—
Storage Redundancy	RAID					
IOPS	250	350	450	550	650	750
CPU	8-core Xeon					
RAM	64 GB					
Networking	2 x 10 Gbe ports					
Peak Power Usage	150W					
Dimensions	2U Rackmount					

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