

What is Partner Services?

A FREE resource designed to offer our partners marketing and business development tools to help market the technology brands and solutions that you offer to your clients.

FREE Business Development Tools





One **resource area** for all your go-to-market needs including logos, product images, white papers, infographics and case studies

Customizable templates

tackling the latest topics and challenges your clients face and solutions you can provide Ongoing **ecommunications**letting you know what Partner
Services and our leading
manufacturer partners can offer
you to help build your business
marketing practices

Focused Customer Engagement

We also offer services to help grow your business and build outreach to your current clients or new leads. We can work with our manufacturers to pool resources and develop specific go-to-market strategies to help support your marketing and business efforts. These strategies include print or email campaigns, nurture or re-engagement messaging, event or

training support, web banners, national ads and much more. Our PS team will work with you to identify a brand or solution you're trying to grow and work together to tailor the best approach based on your business needs.

Reach out to the team at www.dandh.com/partnerservices



Could You Benefit from Partner Services?

Send account information to **PartnerServices@dandh.com** with a description of how your business could utilize a tailor-made marketing solution along with the brands that best represent your offerings. We'll help guide you to our free resources, or work with our manufacturers to help with a plan that works.





Download new templates from our Featured Manufacturer Partners at www.dandh.com/partnerservices











Be sure to check back often or reach out to PartnerServices@dandh.com to suggest a new topic.

www.dandh.com/partnerservices

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