## Business Assessment Follow-Up

## Your Business Goals

Based on our previous conversations, our understanding of your business goals is as follows:

### 3-Year Goals

1. Improve individual productivity, each employee’s ability to perform better
2. Grow from $1M annual revenue to $1.5M
3. Improve customer response time

### 3-Year Goal Adjustments

1. Update and optimize employee PCs for better performance
2. Replace older PCs for better individual productivity
3. Train employees on current Office applications to enable them to respond to team members and customers in more timely manner

### 5-Year Goals

1. Improve team productivity, ability to work better together
2. Update IT infrastructure to more current technologies

### 5-Year Goal Adjustments

1. Introduce new team technologies for productivity improvements

## Our Recommendations

Based on your current IT infrastructure and your needs, both immediate and long-term, we recommend the following IT infrastructure for your business. This recommendation is designed for your needs today with a margin of expected growth built in. It also accounts for your growth projections, although additional incremental products may be necessary over the course of time. We anticipate that this technology stack will result in complete satisfaction for you, your employees, and your customers.

We appreciate your partnership and look forward to working closely with you in the future!

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| --- | --- | --- | --- |
|  | ***Make*** | ***Model*** | ***Qty*** |
| ***New desktop PCs*** | Server Werkz | DT410 | 2 |
| ***Reason / Value*** | Replace older PCs with newer | | |
| ***New laptop PCs*** | Server Werkz | LT420 | 1 |
| ***Reason / Value*** | Replace older laptop with newer | | |
| ***Upgraded server*** | Server Werkz | TS3250 | 1 |
| ***New Features*** | SharePoint Services |  |  |
| ***Reason / Value*** | Implement SharePoint for improved team productivity and legal compliance | | |